



German Business Delegation Trip to Singapore - Water and Wastewater Management

Singapore
24th – 28th March 2025

Company Products and Services Catalogue

In collaboration with



Project of



German Business Delegation
Singapore
24th - 28th
March



Water and
Wastewater
Management



German Companies

Allweiler GmbH

AuCom MCS GmbH & Co. KG

bgu-Umweltschutzanlagen GmbH

FIOLA Filtertechnik GmbH

GTS Green Technology Solutions GmbH

Hailo-Werk Rudolf Loh GmbH & Co

Herco Wassertechnik GmbH

Pumpenfabrik Wangen GmbH

Weber Entec GmbH & Co. KG

With the support of the German Federal Ministry for Economic Affairs and Climate Action (BMWK) and the Environmental Technologies Export Initiative, SBS systems for business solutions, in collaboration with the Singaporean-German Chamber of Industry and Commerce and German Water Partnership e. V., is organizing a business mission to Singapore.

The German delegation comprises selected companies specializing in advanced technologies and services in the field of water and wastewater management. From March 24 to 28, 2025, these companies will visit Singapore to establish new partnerships and foster collaboration with local counterparts.

We cordially invite you to join us at our **Presentation and Networking Symposium on March 25, 2025**. This event offers a unique opportunity to:

- Discover innovative products and solutions from leading German companies.
- Engage in discussions about the latest market trends in water and wastewater management.
- Explore potential areas for collaboration between German and Singaporean stakeholders.

Additionally, you are invited to participate in **one-on-one B2B meetings** with the German companies during their visit. These tailored meetings provide an excellent platform to explore new business opportunities and potential synergies.

Registration for the presentation and networking event is free of charge.

Auf S. 2: To schedule individual meetings with one or more of the German companies featured in this catalogue or to request additional information, please feel free to contact the Singaporean-German Chamber of Industry and Commerce's Team.

We look forward to your participation and to fostering an enriching exchange between German and Singaporean partners!

Greeting message from the Federal Ministry for Economic Affairs and Climate Action



Mr. Mike Busse-Lepsius

*BMWK Head of the Export
Initiative for Environmental
Technologies*

Federal Ministry for Economic
Affairs and Climate Action
(BMWK)

The Federal Ministry for Economic Affairs and Climate Action (BMWK) supports German firms in a variety of ways. The range of support measures offered by the BMWK have been efficiently coordinated and bundled together under the umbrella initiative “Mittelstand Global” (Global SMEs).

To support companies with environmental technology products in their portfolio as they venture onto new markets abroad, the Federal Ministry for Economic Affairs and Climate Action launched its Environmental Technologies Export Initiative in 2015. The focus of this initiative is on products or services from the fields of sustainable water management, the circular economy, clean air, noise reduction and sustainable mobility. The Environmental Technologies Export Initiative uses the modules developed for small and medium-sized enterprises (SMEs) under the Foreign Market Entry Programme. This Programme assists German SMEs during all stages of their export activities. Participating businesses receive widespread support from the initial stages of market exploration up to the making of actual business contacts, e.g., by providing first-hand market information, organizing exploration trips and building networks. Key element of this support is the personal assistance during preparation, implementation and follow-up of these measures to ensure that the business arrangements are of high quality and sustainable.

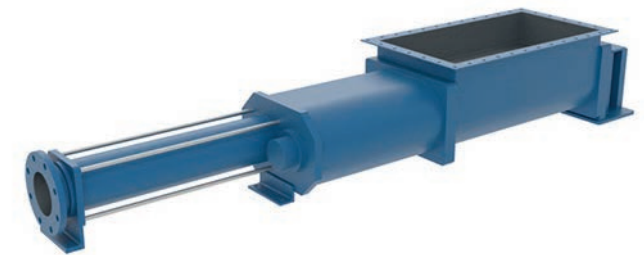
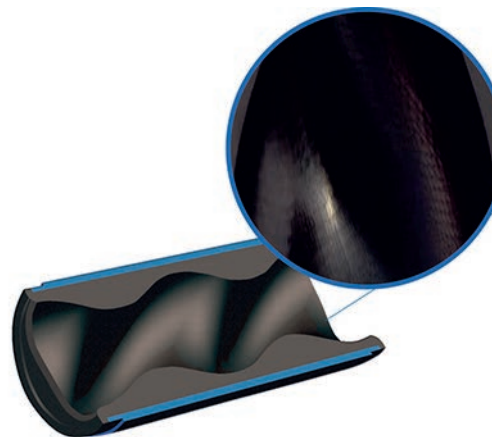
This visit to Singapore is part of the initiating business opportunities module of the Foreign Market Entry Programme and will facilitate business contacts as well as provide important impulses for the further intensification of the fruitful co-operation between Singapore and Germany.

On behalf of the German Federal Ministry for Economic Affairs and Climate Action, I would like to thank the participants from Germany, all multipliers, and other involved parties in Singapore for their contribution to create a successful business delegation.



Summary

Our Purpose – Keep society safe, productive & Moving.
The Company has a product portfolio of market-leading brands serving its customers.



● ● ●
made in
Germany

Company profile

World-Class Pump Technologies:

Allweiler has been shaping the pump industry since 1860, combining tradition with innovation. As the oldest pump manufacturer in Germany, we have made it our mission to go one step further toward excellence and sustainability with every development.

Joining forces with CIRCOR strengthens this claim by further expanding our know-how and global presence.

Our comprehensive product portfolio is unrivaled in the industry, Allweiler offers a wide range of pumping technologies to meet the diverse needs of our customers, including centrifugal, propeller, screw spindle and progressive cavity pumps, as well as complete pump systems.

Products / Services

ALLWEILER offers a range of pumps that employ a variety of pumping principles & technologies, for wastewater to ensure the most economical and environmentally-friendly operation of sewage and wastewater treatment technique possible.

At Allweiler, we developed the ALLDUR® stators specifically for our progressing cavity pumps with a clear focus on cost effectiveness, extending life by up to 500%. This impressive increase in service life sets new standards in efficiency and economy, making life easier for wastewater treatment plant operators.

Progressing Cavity Pumps, Macerators (wet choppers), Peristaltic Pumps, Propeller Pumps for pumping wastewater, sludge, suspensions, flocculent aids, filtrates and industrial water.

Additional pump series that fulfills requirements encountered in special industrial applications, or when pumping special liquids are also available. These pumps are available in vertical, horizontal, inline or block versions and can be constructed of a wide variety of materials.

References and export activities

Allweiler, under the umbrella of CIRCOR, markets its solutions directly and through various sales partners or directly to more than 14,000 customers in approximately 100 countries. The Company has a global presence with approximately 3,100 employees, local Offices In APAC region with Service & Support network in Malaysia and the APAC region.

Target group

- Waste management companies
- Municipalities or City Governments
- Recycling Companies
- Industrial manufacturing – process applications

Competitive advantages

We present to you our secret weapon for Progressing Cavity Pumps, the ALLDUR® stator, which extends pump life by up to 500%. This impressive increase in service life sets new standards in efficiency and economy and makes life much easier for wastewater treatment plant operators.

Ideal business partners

Waste management companies, Recycling companies, Plant operators, Sales partner.



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Languages: English

Project



Supported by:



Project of:





AFE Drives



AuCom

APPLIED
MOTOR
CONTROLS



Summary

Experts in motor control for variable and fixed speed applications, providing VFDs and Soft Starter Solutions.



made in
Germany



www.aucom.com

Company profile

AuCom is a global company specialising in complete motor control solutions. Our Medium and Low Voltage Soft Starter and Variable Speed Drives (VFD) providing the highest Standards

AuCom is recognized as the world's leading specialists in Motor control: from concept and design to prototyping, creation of software and hardware in low and medium voltage soft starters, to the finished product.

Whether you need basic motor starting or comprehensive motor control and protection AuCom have a soft starter or VFD which match.

AuCom's head office for our Global Solution is located in Sendenhorst, Germany. Our Low Voltage competence Center is located in Christchurch, New Zealand. With regional offices in Dubai, South Korea, Egypt, the USA, China and Morocco, AuCom provides Service and supplies Products in more than 150 countries worldwide.

Products / Services

Low & medium voltage soft starters & drives.

References and export activities

AuCom provides Motor Control Solutions across the globe. It starts with electronic soft starter and continues with variable speed drives.

Today, AuCom supplies the solution to 80 countries. The solutions are used in the Al Hamam Project in Egypt which is the largest agriculture Project in the world.

Target group

The target groups for AuCom are Authorities and municipalities, as well as local contractors. Another target group is the marine industry, where the product can also be used.

Competitive advantages

AuCom has the largest product portfolio for Motor control. In addition to the products, AuCom still has huge flexibility in terms of customization. This provides a huge advantage for the customer in terms of delivery time and footprint.

Ideal business partners

Pump manufacturer, Panel builders, Electricity companies as well as municipalities.

AuCom

APPLIED
MOTOR
CONTROLS

AuCom MCS GmbH & CO KG

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Project

German Business Delegation **Water and Wastewater Management**
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24th - 28th March 

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EQUIPMENT FOR WASTEWATER TECHNOLOGY



RAKE BAR
SCREEN

FLUSHING GATE

PIVOTING CLEANING UNIT

OVERFLOW SCREEN

LAMELLA CLARIFIER

Summary

Decades of global experience in equipping high-quality products in the field of wastewater technology, in particular rainwater treatment.



made in
Germany

Company profile

For the protection of water there is not only required a sewage treatment plant with a sewer system but also a mechanical control and cleaning system which is installed in the sewer system and in retention tanks. These installations help to reduce water pollution.

Weak points in combined sewer systems, where rainwater and wastewater flow together in the same sewers, are stormwater overflows of retention tanks. Here, the excess water that exceeds the capacity of the downstream sewer system is dumped into the receiving water. Around these tanks there is a variety of technical equipment necessary to guarantee an optimal and economic storm water treatment. For over 40 years, bgu has specialised in the development, manufacture and sale of equipment for rainwater treatment and wastewater treatment plants and sells mechanical and electrical engineering equipment worldwide. We are one of the largest suppliers in our sector in Germany.

Products / Services

Equipment for wastewater technology, in particular rainwater treatment in municipal wastewater systems and the first purification stage in sewage treatment plants:

- Discharge controls in the sewer system or on wastewater treatment plants to control the water flow (mechanical or electrical/solar-powered)
- Sewage overflows in stormwater tanks
- Dirt retention at sewer discharges with screen and sieve systems, baffles and solids separation with lamella separators
- Flood protection in the sewer system: backflow and floating flaps, backflow protection elements
- Basin/sewer cleaning in the sewer system: swivelling jet cleaners and agitators, surge flushing flaps, tilting flaps and drums- Water level limitation with baffle flaps to utilise the storage volume
- Screening systems/screenings compactors for wastewater treatment plants
- Remote control and process visualisation with system control and measurement data acquisition
- Service and maintenance of this equipment

References and export activities

Over many decades, we have worked with various partners in Europe, North America and Asia who have sold and installed our products there. In some cases, we have also carried out sales and installation in Europe ourselves.

Target group

Municipalities/sewage associations are the end customers, but as we do not usually supply directly to the end customer, our customers are plant engineers and construction companies. Our customers also include engineering firms that draw up plans on behalf of local authorities. However, it depends on how wastewater disposal is organised in the respective sales area, so that private companies may also be the point of contact.

Competitive advantages

- Decades of worldwide experience with mechanical and electrical equipment in the sewer system (stormwater tanks and storage sewers) and inlet group (screens) for smaller wastewater treatment plants
- Development, production and sales from a single source- Robust, durable, sewer
- compatible product design- High quality thanks to experienced personnel
- Many years of experience in working with sales partners in third countries

Ideal business partners

Sales partner should have experience in the field of municipal wastewater/rainwater treatment, good contacts with operators and planning offices. It makes sense for them to become active on the market themselves and take over the distribution of our products on their own account. It would also make sense for the partner to install the products themselves.



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Languages: English, German

Project



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Project of:



PASSION FOR FILTRATION

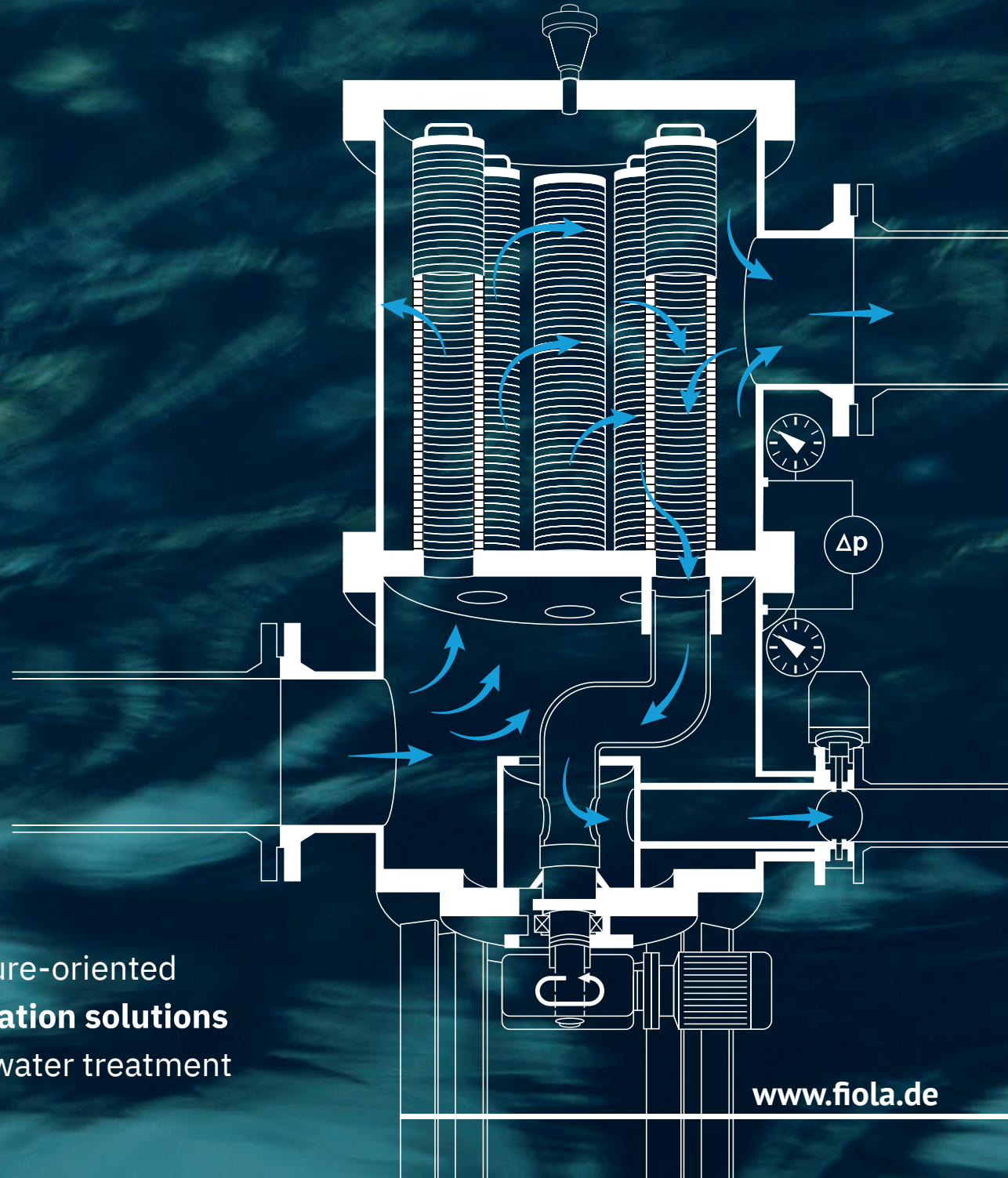
Summary

A global technology leader in the manufacture of Industrial Water Particle Filter Systems.



made in
Germany

Future-oriented
filtration solutions
for water treatment



Company profile

FIOLA Filtertechnik was founded in 1993 and has developed into a global technology leader in the field of Water Particle Filtration. The invention of our AQUAPROTECT backwash filter with the so-called BREATHING Filter Cartridges was an important part of this. This innovation, which only FIOLA offers worldwide, is far superior to conventional filter systems in terms of performance and sustainability due to its longevity, water savings and low maintenance requirements. With our exclusive custom-made production, we have succeeded in building up a broad customer base of industry-leading companies. We supply top customers for use in industrial cooling processes in the automotive, chemical, steel, food and agricultural industries. In addition, we supply our filter systems for waste water purification in sewage treatment plants, waste incineration plants and power plants, for filtration in seawater desalination plants and also for snowmaking systems.

Products / Services

As the world's only manufacturer of automatic backwash filters in combination with our innovative Breathing Filter Cartridges, we offer a uniquely effective and sustainable water particle filter solution for industrial use. We manufacture these innovative filter systems as customized solutions according to our customers' specifications. By using our more effective and longer-lasting water filter systems, water savings can be realized and maintenance costs can be significantly reduced.

References and export activities

We have been developing custom-made solutions for over 30 years and supply our top tier customers in all areas of the manufacturing industry and all branches of the water management in Germany, Europe and worldwide.

Target group

- Manufacturing Industry
- Sewage Treatment Plants
- Desalination
- Mining
- Power Plants

Our products are used in a wide range of industries. From the chemical and pharmaceutical industry to the automotive and foodstuff industries, our filters are in use all over the world and meet the most diverse requirements. Whether river water, seawater or cooling and process water; you will find our filter systems installed.

Competitive advantages

Backwash filters with filter cartridges are inherently superior to conventional screen filters in terms of performance and sustainable operation. We have further improved this performance and sustainability with the invention of our Breathing Cartridges. We are the only supplier worldwide with this superior filter technology. Many of our loyal, well-known top customers have preferred to use our filter systems for decades.

Ideal business partners

- Direct business partners, i.e. end customers in our above mentioned application sectors
- Distributors or Agents with access to the industrial water industry or municipal waste water industry
- Water management planning offices or construction companies
- Filtration specialist companies with whom we can partner to distribute our filtration systems.

FIOLA

Filter Technology

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Project

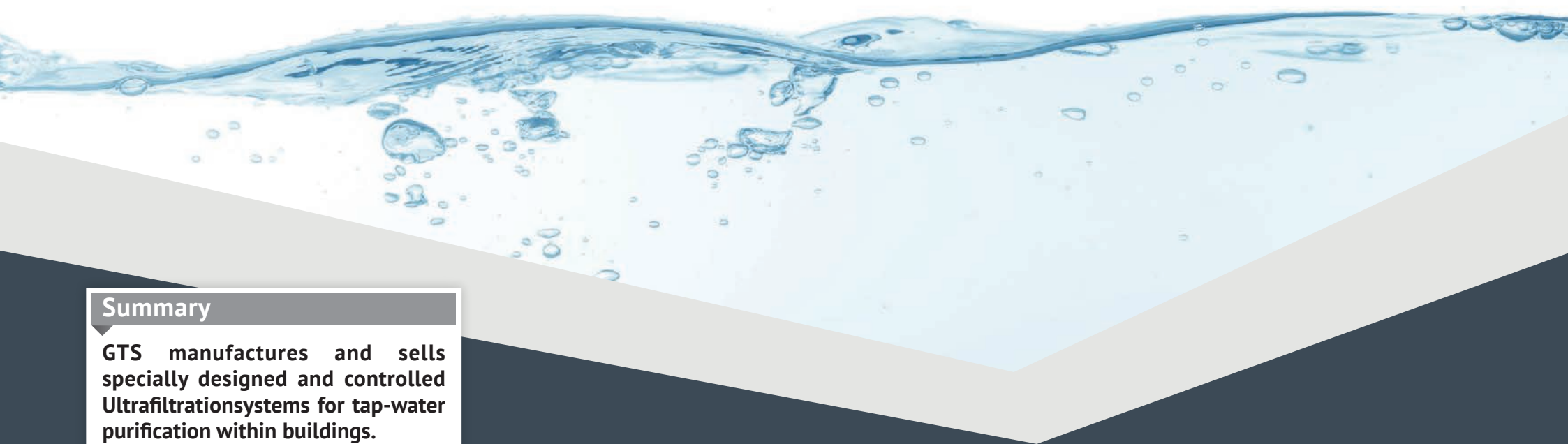
German Business Delegation **Water and Wastewater Management**
Singapore  
24th - 28th March **2025**

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Summary

GTS manufactures and sells specially designed and controlled Ultrafiltrationsystems for tap-water purification within buildings.



Company profile

GTS has developed its unique managed Ultrafiltrationssystems, that can be safely and fully automatically operated in domestic tap-water installations. The availability of safe tap-water free from harmful bacteria like Legionella is a basic right for every human being.

GTS has developed extensive expertise in designing and operating safe drinking water systems. A core component of this expertise lies in measurement and control systems for online monitoring of data critical to ensuring safe drinking water hygiene.

Among our clients in the real estate industry, we are regarded as the specialists in drinking water solutions.

Products / Services

GTS offers its unique managed UF Filtration systems, that can be installed anywhere in the building to assure hygienic tap-water where it is needed.

By installing a GTS UF-System safe water can be supplied for drinking, cooking, washing, ice-making and many other purposes.

GTS Control measurement and control systems provide a cost-effective solution for monitoring and managing various devices or simply states. All measurement data is captured online and can be automatically processed and analyzed.

References and export activities

Hotels, Sport Centers, Multi-Family-homes, Deutsche-Bundeswehr, Health-Care Centers. Export Austria, VAR.

Target group

- Architects
- Operators
- Renters
- Restaurants
- Food providers
- Kitchens

Competitive advantages

Safe and Clean Water through special system design and operation procedures.

Ideal business partners

Local partners in sanitary installation and or technical building equipment.



[GREEN TECHNOLOGY SOLUTIONS]

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Project



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Summary
Producer of ladders, fall protection systems, shaft covers and service lifts.



made in
Germany

Company profile

Ladder systems & technology for buildings & access systems of all types.

Products / Services

Ladder systems for buildings and machine installation, Crossings & platforms, Ladder systems for shaft structures, Access aids, Fall protection systems, Shaft covers, Air feed and ventilation systems, Service lifts, Bridging steps and Platform stairs, Education & Training.

References and export activities

Our current export activities are mainly in Europe but we would like to extend our business to Northamerica, Asia as well as South East Asia. For references please refer to <http://www.hailo.de>

Target group

Architects and planners, Stacker crane manufacturers, Silo construction, Tunnel construction, Sewage treatment plants, Tank Manufacturers, Shaft installation for water treatment, Hall construction and steel works, Warehouse companies, Public works companies.

Competitive advantages

High German content (Made in Germany), German engineering, Sustainability, all products are certified, Green footprint (regional sourcing), Long-lasting, safe and reliable products, low maintenance.

Ideal business partners

Local companies in the SEA region who want to import German technology and knowledge. We are looking for direct customers within the a.m. target groups, distributors and multipliers.



Hailo-Werk – Rudolf Loh GmbH & Co. KG

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Languages: English, German, Spanish

Project

German Business Delegation Singapore
24th - 28th March 2025
Water and Wastewater Management

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Project of:





Summary

We build and design reliable water treatment units.



Company profile

We plan and design reliable water treatment units for production of pure and ultrapure water. Our ambition is to develop even more economical and reliable processes and technologies. The focus is on membrane technology, i.e. the construction of reverse osmosis and ultrapure water units. In addition, we are also producing classic units for applications such as softening, filtration, dosing and storage. With innovative, digital and sustainable water treatment units and services, we offer "Made in Germany" solutions to provide our partners with their most important raw material day after day: pure water.

Our vision: To help shape the future of our blue planet sustainability is our motivation water technology is our passion and partnership forms the basis of how we act. Herco has been in the market for 75 years. We now have over 100 partners from the fields of industry, life science and medicine. Herco, thanks to its many service partners and intermediaries, stands for excellent quality and a long product life.

Water is a limited resource. Alternative water sources, such as surface water, will have to compensate the use of tap/drinking water in the future.

Due to their origin, such water is rarely of a quality that allows to use it in the industry without suitable pretreatment.

Treated water is used as an ingredient or for cleaning. Water is one of the most important basic food for humans and a main component of various foods such as fruit juice drinks, soft drinks and beer. Treated water is also required for secondary processes such as bottle cleaning.

Products / Services

Herco's technology can be found in numerous industrial, medical and life science projects all across the world. Our development, production and warehousing are all based in Freiberg am Neckar, meaning we can guarantee top quality at all times. Our experienced service technicians often spend over 20 years dedicated to working on our units. Herco stands for the very best "Made in Germany" quality in

the field of water treatment. We have a huge amount of experience and would therefore be happy to provide you with comprehensive advice to enable you to implement the best possible solutions in your water treatment projects. Products: filters & softeners, ultrafiltration units, reverse osmosis units, electrodeionization units, tanks, pumps.

References and export activities

We are part of the Pollet Water Group (PWG) since 2006. PWG is part of the Pollet Group, a family-owned company operating in various sectors in Europe, the Middle East and Africa. PWG consists of a total of more than 20 companies that are active in the water treatment sector.

Target group

Plant manufacturers, engineering offices, water treatment companies, food companies.

Industrial applications: Food and beverage; hydrogen, data center, pharmaceutical industry, surface technology, boiler feed water, cooling water, hospital and laboratory.

Medical Sector: Dialysis; CSSD, Endoscopy.

Competitive advantages

Water consumption is a substantial cost factor. At the same time, there is considerable potential for savings in this area: by using systems with high yields and energy-efficient pumps, companies can significantly reduce their water and energy consumption and minimize their environmental impact.

Ideal business partners

Companies that already have experience with industrial water treatment. We do not yet offer any services such as installation or commissioning in Asia. We are therefore looking for companies that can do this for us. Of course, we provide training on our products and systems to establish a partnership.



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Project



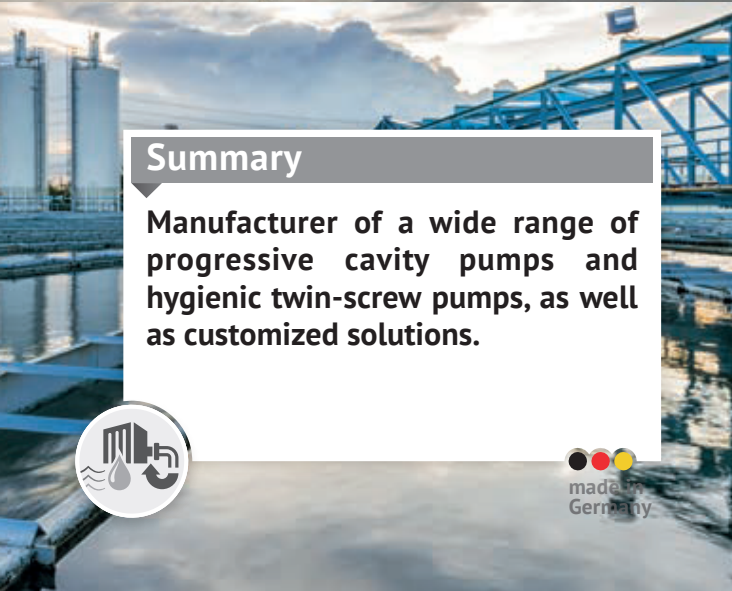
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Conveyance Solutions for Waste Water Treatment



Summary

Manufacturer of a wide range of progressive cavity pumps and hygienic twin-screw pumps, as well as customized solutions.



Company profile

WANGEN PUMPEN is a mechanical engineering company and supplier of high quality positive displacement pumps for industrial applications. We work with passion. With team spirit and, like our pumps, reliable and accurate. WANGEN pumps are perfectly engineered for the most demanding applications. We are not visible, but always present. We make sure it works. Every day. All over.

Products / Services

The extensive product range of WANGEN pumps includes progressive cavity pumps and twin screw pumps for sectors as diverse as pharmaceutical and cosmetics, food and beverage production, environmental and waste water, biogas and anaerobic digestion, agricultural engineering, the chemicals and paper industries or shipbuilding.

References and export activities

WANGEN pumps enjoy the highest reputation regionally, nationally and internationally and are in use on all continents. More than 50.000 WANGEN pumps are operating worldwide in biogas plants, wastewater treatment plants as well in food&beverage factories and various other industrial applications.

Target group

Operators, Designers, Contractors.

Competitive advantages

Rugged long life pumps for high solids and viscous media.

Ideal business partners

Engineers and contractors.



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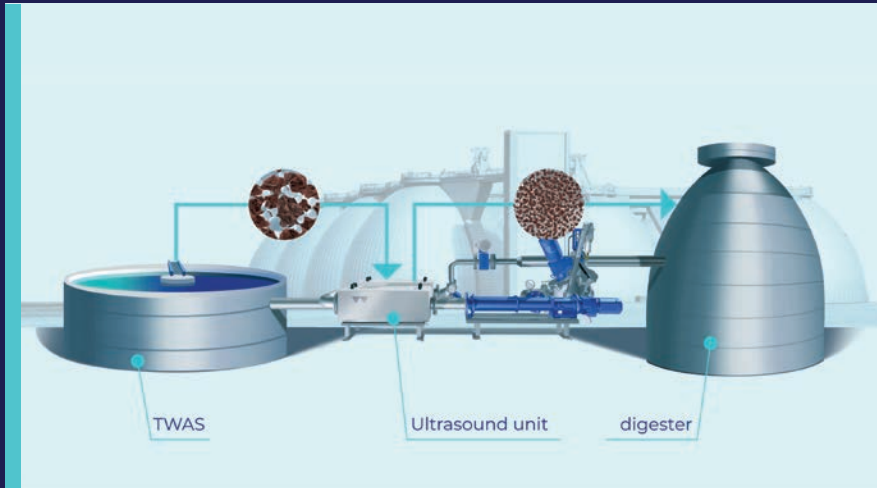
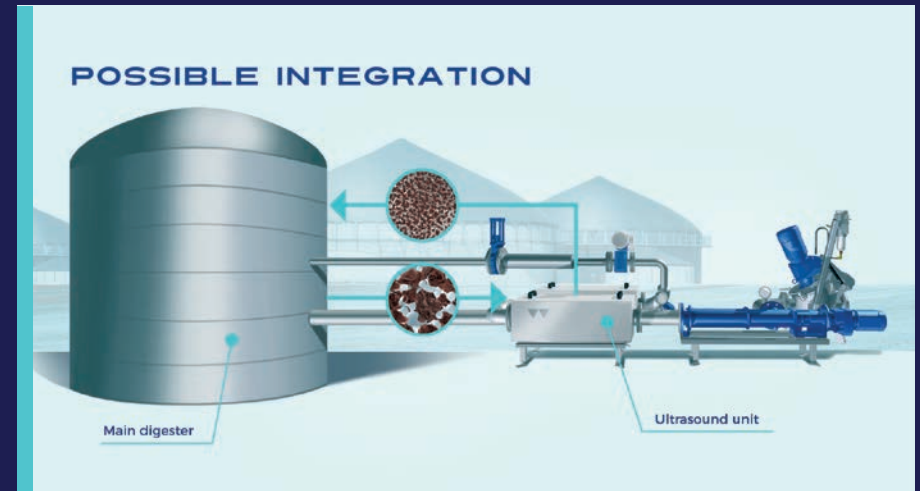


Project of:





**WEBER
ENTEC**



OVER 200 INSTALLATIONS
WORLDWIDE

Summary

Weber Entec specializes in the construction of systems for ultrasound-based applications in the field of environmental technology.



made in
Germany

www.weber-entec.com/en/

Company profile

Weber Entec GmbH & Co. KG is a subsidiary of Weber Ultrasonics AG, one of the global leaders in ultrasonic components. The main focus of Weber Entec is the turnkey design and construction of ultrasound based applications in environment technology, especially ultrasonic treatment of biogenic materials also known as disintegration. Because of its broad range of expertise, the company is a one-stop source for manufacturing, plant construction, sales, system analysis and process optimisation.

Products / Services

DesiUS at WWTP – The core technology of the DesiUS is the BioPush flowthrough cell, which due to its highperformance surface converter generates a homogeneous cavitation field within the reactor.

The energy efficiency and the impact on the sludge is significantly higher than with traditional ultrasound technology.

DesiUS – High standards in efficiency and durability
Thus problematic substrates, such as highly thickened mixed sludge of municipal water treatment plants can be treated efficiently.

References and export activities

The company is the market leader in the disintegration of biomass through ultrasound, with over 200 installations worldwide.

Target group

Manager and Operator of WWTP, particularly sludge handling facilities.

Competitive advantages

The ultrasound system of Weber Entec effectively disintegrates substrate at cellular level and enlarges hereby the substrate surface. The sludge viscosity will be decreased significantly as well as the dewatering capability of the sludge will be improved. We offer a very strong product with a very fast payback period. Global demand is increasing.

Ideal business partners

- Operator /technical manager of the sewage treatment plants and biogas plants
- Well networked planning /engineering offices in the sewage treatment plant and biogas market.



**WEBER
ENTEC**

Weber Entec GmbH & Co. KG

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Project

German Business Delegation **Water and Wastewater Management**
Singapore 24th - 28th March 2025

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SBS systems for business solutions is a private consulting agency founded in 1999, with over two decades of experience in the planning, development and implementation of international projects. The company offers services such as workshops, events, individually organized B2B meetings, customized market entry strategies and support in the coordination of international teams for the Italian and German-speaking markets.

Since 2006, SBS has organized more than 200 internationalization projects, ranging from delegation trips abroad to large virtual conferences on behalf of several German ministries and other foreign government institutions.

In addition, SBS has been awarded the title of "Temporary Export Manager" by the Italian Ministry of Economic Development. A highly skilled team of project managers with multinational backgrounds at the Berlin and Rome offices is sensitized to the issue of cultural differences and therefore knows how to approach difficult cultural issues. SBS applies cross-cultural thinking and designs custom-made solutions that overcome intercultural borders to find the right partners for its clients. Thanks to a strong partner network and more than 1,000 German and international customers, SBS can facilitate a successful market entry in emerging and most attractive markets worldwide.



German Water Partnership e. V.

German Water Partnership e.V. is an organization that brings together more than 300 companies as the only internationally oriented network in Germany in the water sector. Members range from university, institutes, construction and

consulting companies to component manufacturers with a global presence. The aim of this network is to establish German expertise and quality worldwide, strengthening the position of the German water industry in international markets.



Singaporean-German Chamber of Industry and Commerce

The Singaporean-German Chamber of Industry and Commerce (SGC) was established in 2004 with the tasks of promoting bilateral Germany-Singapore trade, advising German and Singaporean companies on investment and market opportunities in Singapore and Germany respectively, and assisting these companies in developing international business contacts. The focus for the SGC are small and medium-sized enterprises. On behalf of the German Federal Ministry for Economic Affairs and Climate Action as well as the German government, the German Chambers carry out important tasks, in close cooperation with state institutions such as the embassies.

SGC is part of a network of 150 offices of German bilateral Chambers of Industry and Commerce abroad in 93 countries and today, it is one of the largest national Business Chambers in Singapore with a membership of more than 550 representatives from a variety of industries from Germany and Singapore.

Being well-connected, SGC offers a wide range of services to support German businesses with their market entry into Singapore. These include the search for business partners, organizing physical and virtual business missions and business trips, HR services and providing market analysis in many areas such as Energy Efficiency, education, Industry 4.0, finance, research, and many more.

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Business success through cross-culture thinking

In collaboration with



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sbsbusiness.eu

www.germantech.org

