

Business Delegation Trip | Water Management | Vietnam

16th–20th November 2026



The Market Entry Programme for Small and Medium-sized Enterprises is a funding programme of the:



Federal Ministry
for Economic Affairs
and Energy



MITTELSTAND
GLOBAL
FOREIGN MARKET
ENTRY PROGRAMME

The Market Entry Programme commissioned by the Federal Ministry for Economic Affairs and Energy is implemented by:



GERMANY
TRADE & INVEST



German Water
Partnership



SBS

systems for business solutions



Delegation der Deutschen
Wirtschaft in Vietnam
Delegation of German Industry
and Commerce in Vietnam

Imprint

Publisher

SBS systems for business solutions GmbH
Phone: +49 (0)30 586 1994 10
Email: info@sbs-business.com
www.sbsbusiness.eu
www.germantech.org

Text and editing

Germany Trade & Invest (GTAI)
SBS systems for business solutions GmbH
Participating German Companies

Current as at

2026

Print

digital

Design

Germany Trade & Invest (GTAI)
SBS systems for business solutions GmbH

Picture Credits

Participating German Companies

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Message of greeting



Mr. Christian Tippelt

Director Foreign Market Entry Programme of the Federal Ministry for Economic Affairs and Energy (BMWE) Germany Trade & Invest

The **Federal Ministry for Economic Affairs and Energy** (BMWE) supports German firms in a variety of ways. The range of support measures offered by the BMWE have been efficiently coordinated and bundled together under the umbrella initiative “**Mittelstand Global**” (Global SMEs).

To support companies with environmental technology products in their portfolio as they venture onto new markets abroad, the Federal Ministry for Economic Affairs and Energy launched its Environmental Technologies Export Initiative in 2015. The focus of this initiative is on products or services from the fields of sustainable water management, the circular economy, clean air, noise reduction and sustainable mobility. The Environmental Technologies Export Initiative uses the modules developed for small and medium-sized enterprises (SMEs) under the Foreign Market Entry Programme. This Programme assists German SMEs during all stages of their export activities. Participating businesses receive widespread support from the initial stages of market exploration up to the making of actual business contacts, e.g., by providing first-hand market information, organizing exploration trips and building networks. Key element of this support is the personal assistance during preparation, implementation and follow-up of these measures to ensure that the business arrangements are of high quality and sustainable.

This visit to Vietnam is part of the initiating business opportunities module of the Foreign Market Entry Programme and will facilitate business contacts as well as provide important impulses for the further intensification of the fruitful co-operation between Vietnam and Germany.

On behalf of the German Federal Ministry for Economic Affairs and Energy, I would like to thank the participants from Germany, all multipliers, and other involved parties in Vietnam for their contribution to create a successful measure.

Introduction

German Business Delegation
Vietnam
16th–20th
November

2026



**Water
management**



As part of a Business Delegation Trip to Vietnam, supported by the **German Federal Ministry for Economic Affairs and Energy (BMWE)**, a delegation of twelve leading German companies from the water management sector will explore new market opportunities, establish strategic partnerships, and present their latest technologies in one of Southeast Asia's most dynamic and rapidly developing economies.

Vietnam is facing significant challenges in water supply, wastewater treatment and water infrastructure and is investing heavily in solutions. The country's rapid urbanisation, industrial growth and climate vulnerabilities are driving demand for innovative, high-quality water management technologies. German companies, with their proven expertise in filtration, pipeline rehabilitation, vacuum systems, measurement technology, sludge treatment and process engineering, are ideally positioned to contribute to Vietnam's water sector development.

This visit is designed to highlight Germany's strengths in water management and to foster new collaborations with Vietnamese industry stakeholders, public authorities, utilities and engineering companies. The German delegates bring extensive expertise and innovative solutions that can contribute to the continued development of Vietnam's water infrastructure, paving the way for long-term, mutually beneficial cooperation.

We warmly invite Vietnamese companies, engineers, municipalities and government representatives to engage with the visiting delegation at our presentation events in Hanoi and Ho Chi Minh City.

This project is organised by **SBS systems for business solutions GmbH**, in collaboration with the **AHK Vietnam (Delegation of German Industry and Commerce in Vietnam)** and the German Water Partnership, under the auspices of the **Federal Ministry for Economic Affairs and Energy (BMWE)**.

For detailed information about the participating German companies and their areas of interest, please refer to the company profiles on the following pages.



Fluid Bed Dryers



Flash Dryers

Belt Dryers



Paddle Dryers



SUMMARY

ASOS Process is an EPC contractor specialized in building plants in the wastewater, chemicals, fertilizers and minerals sectors.



MADE IN
Germany

WWW.ASOSPROCESS.DE





COMPANY PROFILE

Our company is an engineering and project management firm specializing in process engineering solutions for industrial applications. We provide process design, engineering calculations, project coordination, and technical sales support for equipment and complete process plants. Our expertise covers industries such as chemicals, fertilizers, mining, environmental technologies, and industrial drying processes.

We work closely with clients to develop efficient, reliable, and cost-effective solutions tailored to their operational requirements. From feasibility studies and process development to equipment selection, detailed engineering, and project execution support, we are committed to delivering high-quality services that meet international standards and customer expectations.

Our focus is on innovation, technical excellence, and long-term partnerships that help our clients achieve sustainable growth and operational success.

PRODUCTS / SERVICES

Our Products and Services include process engineering, project management, and the supply of specialized industrial equipment for process industries. We provide laboratory and pilot-scale evaluations, Engineering, automation, manufacturing and installation services.

Our product portfolio includes drying systems for municipal and industrial sludge, ZLD technology, evaporators, crystallizers, and customized plant components designed to meet specific operational requirements. We support clients throughout the entire project lifecycle, from concept development and technical evaluation to procurement, installation, commissioning, and performance optimization.

REFERENCES AND EXPORT ACTIVITIES

More than 15 years experience with over 150 completed thermal drying projects for sewage sludge and industrial applications in Europe and Middle East.

TARGET GROUP

Our target customers include wastewater treatment and industrial companies who are looking for sludge drying or ZLD (Zero Liquid Discharge) technology providers.

COMPETITIVE ADVANTAGES

Our competitive advantage lies in combining process engineering expertise, practical industrial experience, and customized solutions. We offer flexible project support, direct access to technical specialists, cost-effective engineering services, and tailored equipment solutions. Our customer-focused approach ensures reliable, efficient, and high-quality results throughout every project stage.

IDEAL BUSINESS PARTNERS

- EPC contractors
- Engineering companies
- Representation agents

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

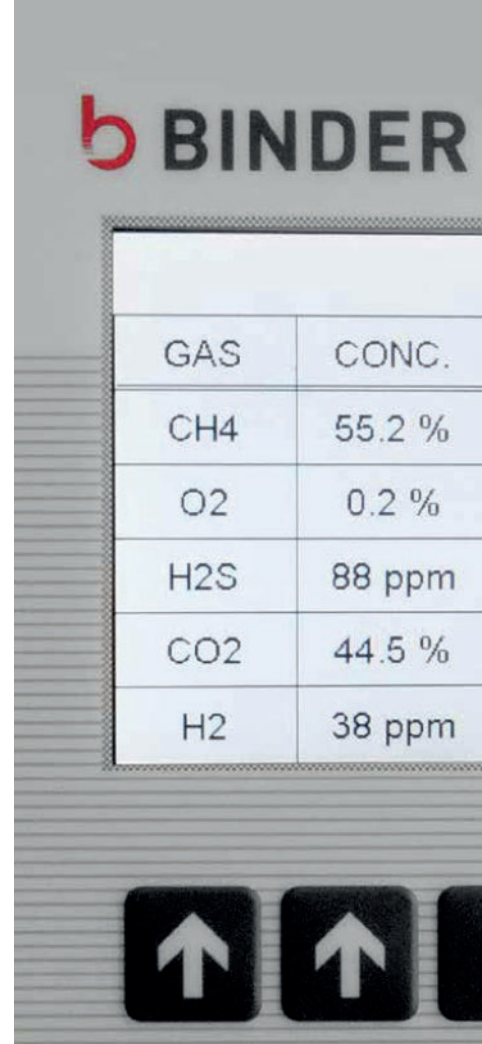
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In collaboration with:



Delegation der Deutschen
Wirtschaft in Vietnam
Delegation of German Industry
and Commerce in Vietnam





BETTER CONTROL. BETTER ENVIRONMENT.



SUMMARY

BINDERGROUP manufactures for more than 2 decades in Germany biogas flowmeter and analyzer as well as intelligent aeration control systems.

COMBIMASS® GA-m			
CH ₄	51.7 %	H ₂	112 ppm
CO ₂	46.4 %	NH ₃	57 ppm
O ₂	0.2 %		
H ₂ S	364 ppm		

WWW.BINDERGROUP.INFO/WORLD





COMPANY PROFILE

"BETTER CONTROL. BETTER ENVIRONMENT."- our products preserve investment assets, improve process reliability and efficiency, protect the environment and offer highest economic and performance value.

BINDERGROUP manufactures for more than 2 decades in Germany:

- Biogas flowmeter and analyzer
- Intelligent aeration control systems for demand-driven air supply into aeration tanks

REFERENCES AND EXPORT ACTIVITIES

Various American wastewater treatment plants, more details on demand.

TARGET GROUP

Operators and end user of biogas plants, landfills, wastewater treatment plants, environmental installations, oil& gas, pulp & paper.

PRODUCTS / SERVICES

- Gas flow meter and analyzer especially designed for biogas & exhaust air in environmental various applications
- Aeration control valves, air flow meter and aeration control systems for demand-driven air supply into aeration tanks in WWTP's

COMPETITIVE ADVANTAGES

All the products preserve investment assets, improve process reliability and efficiency, protect the environment and offer highest economic and performance value.

Furthermore, every product is made in Germany and provides modular customized solutions for user-friendly operation, smart & easy maintenance.

IDEAL BUSINESS PARTNERS

Main contractor, EPC contractors, Public and private operators of environmental installations, consultants & designer.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

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HAVER & BOECKER

NEW DIMENSIONS IN WATER TREATMENT

HAVER & BOECKER WIRE MESH FILTER ELEMENTS

SUMMARY

Haver & Boecker manufactures wire cloth and develops filter elements in all dimensions for use in various industries.




MADE IN
Germany

WWW.HAVERBOECKER.COM



COMPANY PROFILE

Haver & Boecker is one of the world's leading manufacturers of wire mesh for industry and technology. As a medium-sized family business, we have played a decisive role in shaping the technology of wire weaving for more than 130 years. We develop and use innovative manufacturing processes to fabricate wire cloth into filters and fabricated parts for filtration or cleaning, for the protection of people or sensitive electronics, or for the uniform flow of a gaseous, liquid, or solid medium. These products are used in many different industries – from the automotive industry to the energy and environmental sectors.

REFERENCES AND EXPORT ACTIVITIES

The challenges and tasks associated with the development of new mesh types and filter elements vary depending on the local conditions. Here we can draw on many years of experience in weaving technology and in-depth knowledge from our co-operation with companies all over the world.

TARGET GROUP

Manufacturer of water filters as well as filter, treatment and desalination systems for handling drinking water, waste water and seawater.

PRODUCTS / SERVICES

In the production of metal wire mesh for use in water management, our focus is on efficient mechanical water filtration and the development of filter elements in all dimensions. The decisive factor is the optimum combination of throughput and filter fineness: for the retention of microplastics and for the treatment of wastewater and seawater. We fulfil individual product requirements with a wide range of proven products or with solutions that are newly developed for special applications.

COMPETITIVE ADVANTAGES

Filtration of finest particles ≥ 5 microns | Excellent cut-point and stability | Corrosion and temperature resistant special alloys | Optimum dirt holding and purging properties.

IDEAL BUSINESS PARTNERS

Manufacturer of water filters as well as filter, treatment and desalination systems for handling drinking water, wastewater and seawater.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

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and Commerce in Vietnam





ECONOMIC
SUSTAINABLE
UV-TECHNOLOGY
NO DIG
FAST & EFFICIENT
IMPREGLiner



SUMMARY

More than 25 years of experience.
Leading manufacturer of GRP-
Liners for trenchless pipe & sewer
rehabilitation.



WWW.IMPREG.DE/EN



IMPREG GmbH



Eisenbahnstraße 32
72119 Ammerbuch
Germany
www.impreg.de/en



Mr. Khairul Hakimin - ASEAN Business
Development Manager
khakimin@impreg.com
Phone: +60 145006307
Languages: German, English

COMPANY PROFILE

ANY SIZE. ANY SHAPE. ANY PIPE.

More than 25 years of experience. We are the standard for trenchless pipe & sewer rehabilitation. We make the impossible possible.

UV technology has established itself as the most significant curing method for grp liners. IMPREG as a provider of holistic solutions, works closely together with partner companies. We can always offer an optimum portfolio for any area of application.

We develop and produce future-oriented CIPP liner systems & even master the largest dimensions & highly complex remits up to DN 2000. We ensure the highest quality while acting resource-saving and sustainable. IMPREG produces approx. 600 km of IMPREGliners each year that is used globally to rehabilitate damaged sewers.

A decision to use the IMPREGliner is a decision for the overall success of your company. The advantages of the proven IMPREG products, the flexibility of the company & the professional skills of the employees are a reliable guarantee of growth and continuity.

PRODUCTS / SERVICES

IMPREG offers the following PRODUCTS:

- + GRP-liner for trenchless technology, no dig
- + UV-pipe liner
- + DN 150 – DN 2000

IMPREG offers the following SERVICES:

- + best customer service (expertise, know-how)
- + excellent support on site through our application engineers
- + support from the beginning (planning, order until end of project)
- + fast delivery
- + highest quality and handling of our products

REFERENCES AND EXPORT ACTIVITIES

Our production sites on three continents (Asia, Europe & Americas) and our warehouses enable a fast delivery and short ways. In addition, our sales team is present worldwide.

TARGET GROUP

New customers, sewer rehabilitator, industry, cities, municipalities and engineering offices.

COMPETITIVE ADVANTAGES

- Innovative Technology: IMPREGliner
- Flexible and quick to act both in terms of delivery and customer service.
- IMPREG sets the standard. Our high-tech CIPP liners put us at the forefront worldwide, especially for dimensions between DN 1200 and DN 2000.

IDEAL BUSINESS PARTNERS

New customers, sewer rehabilitator, industry, cities, municipalities and engineering offices.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

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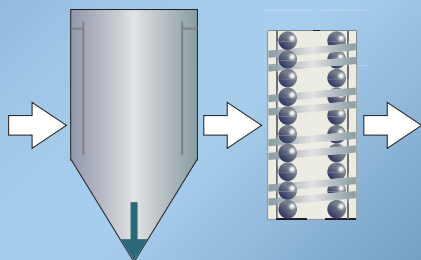
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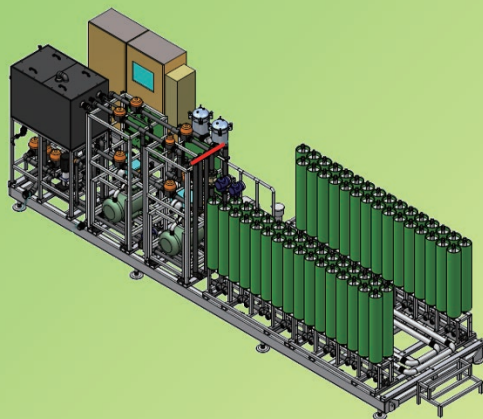
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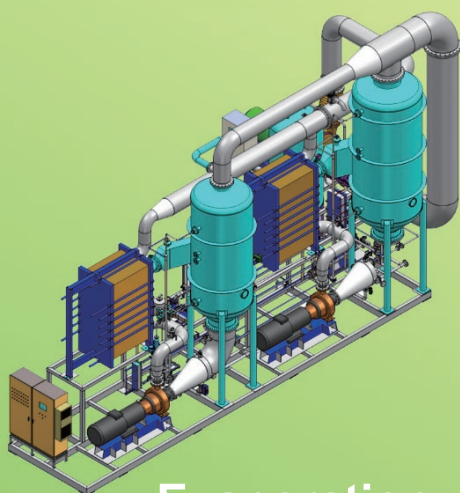
Prefiltration



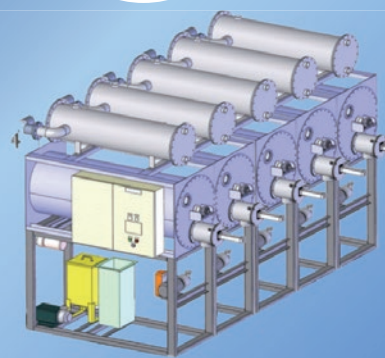
Membrane Technology



Evaporation



Dryer Technology



SUMMARY

JIARONG Technology – Innovative Solutions for Water and Wastewater Treatment.



MADE IN
Germany

WWW.JIARONG.DE



COMPANY PROFILE

Jiarong International GmbH is a Germany-based EPC and technology company specializing in industrial water, wastewater and landfill leachate treatment. With a focus on customized engineering, resource recovery and sustainable water reuse, JIARONG develops solutions for demanding wastewater streams and supports customers from analysis and process design through installation, commissioning and after-sales service. The company combines German engineering expertise with the technology and project experience of the international Jiarong group.

PRODUCTS / SERVICES

JIARONG is a leading provider of customized technologies for the treatment of water, wastewater, and process streams. Our focus is on sustainable and efficient solutions that reduce environmental impact and operating costs.

Our technologies include:

- Pre-filtration
- Membrane technology
- Evaporation technology
- Drying technology

One example from our broad product portfolio is our membrane system for pre-concentration. The DT and STRO systems, with a pressure range of up to 160 bar, enable the efficient treatment of challenging wastewater streams and are suitable for applications ranging from industrial wastewater treatment to seawater desalination. Thanks to their modular, prefabricated designs, they offer rapid implementation and high operational reliability.

With innovative technologies, JIARONG contributes to the implementation of sustainable ZLD and MLD concepts and treatment of landfill leachate.

REFERENCES AND EXPORT ACTIVITIES

JIARONG International GmbH is internationally oriented, with an export share of approximately 70%. The company participates in trade fairs and missions, including IFAT and INDOWATER. The Jiarong technology group reports 600+ wastewater projects across 30+ regions worldwide.

TARGET GROUP

Primary customers are landfill and waste-management companies, municipalities and public authorities, industrial companies with complex wastewater streams, and organizations seeking water reuse, MLD or ZLD solutions. Relevant industries include chemical, pharmaceutical, food, oil & gas and other water-intensive sectors.

COMPETITIVE ADVANTAGES

Key strengths are customized EPC solutions, strong membrane expertise, high-pressure DTRO/STRO technology, integrated membrane–evaporation–drying concepts, modular/containerized systems and high automation. Solutions address challenging, high-salinity and high-fouling streams, emphasizing reliable operation, controlled costs and water recovery. JIARONG supports projects from analysis and pilot testing through commissioning and after-sales service.

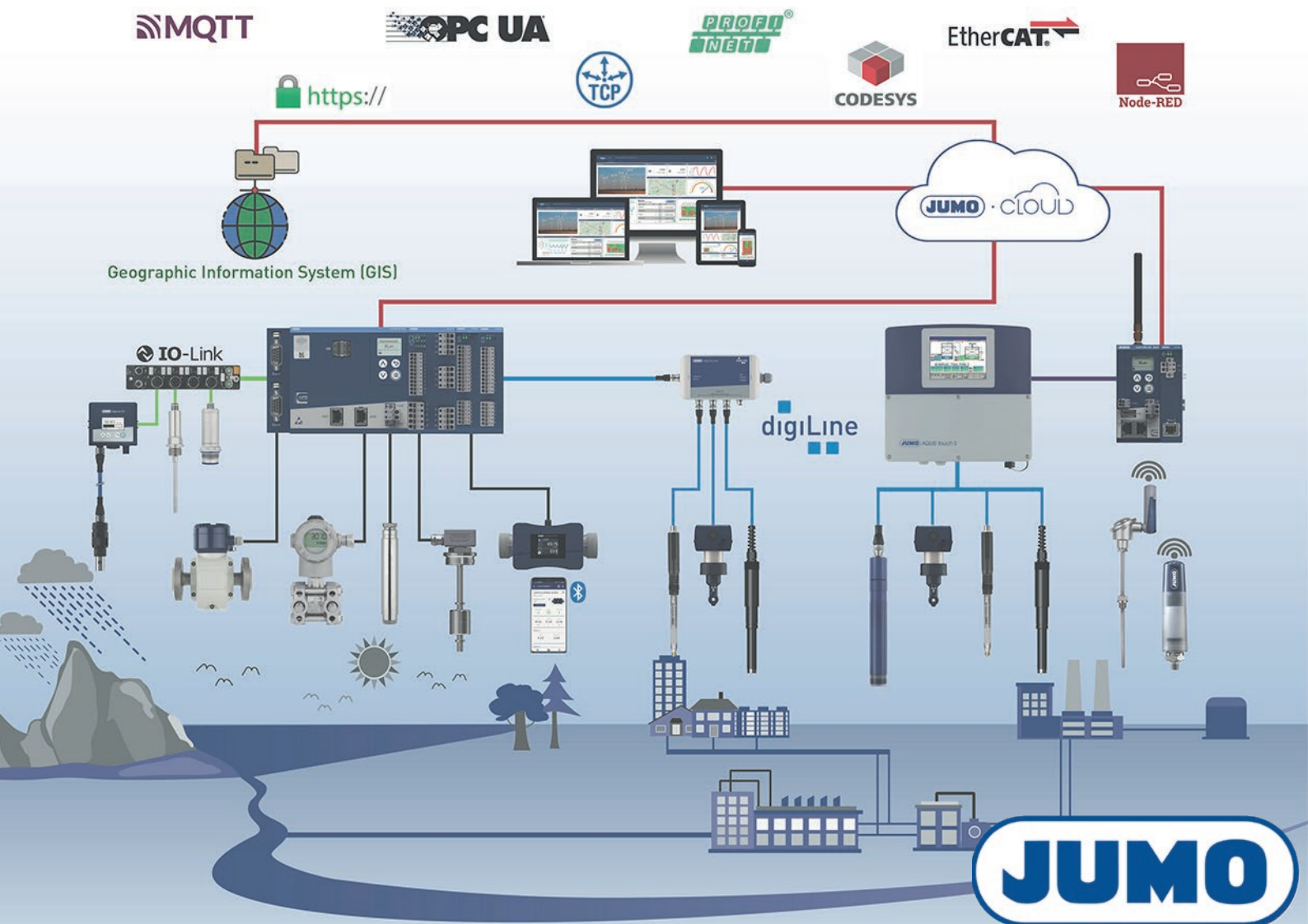
IDEAL BUSINESS PARTNERS

Preferred partners are distributors, sales agents, system integrators, engineering consultants, technology partners and end customers. Particularly attractive are landfill operators, public authorities, EPC contractors and industrial companies with recurring treatment needs. Local partners with established networks and project access are useful.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

Carried out by:

In collaboration with:



SUMMARY

Global provider of automation systems for industries that design, build, maintain, and optimize machinery.



MADE IN
Germany

WWW.JUMO.GROUP



Moritz-Juchheim-Str. 1
36039 Fulda
Germany
www.jumo.group



Mr. Matthias Kremer - *Industry Management
Water and Wastewater*
Matthias.Kremer@jumo.net
Phone: +49 661 6003 402
Mobile: +49 1702266982
Languages: German, English

COMPANY PROFILE

JUMO is a customer-focused, solution-oriented family-owned company and a global leader in industrial temperature measurement technology. For more than 75 years, the company has been committed to understanding customer needs and delivering the right solution for every application. JUMO specializes in meeting individual requirements quickly and flexibly. Its comprehensive product portfolio includes components and systems for virtually every industry involved in the design, construction, maintenance, and optimization of machines and industrial plants. JUMO provides the entire measurement chain—from sensor to cloud—from a single source. Thanks to its exceptionally high level of vertical integration, the company delivers premium “Made in Germany” quality at every stage of production.

REFERENCES AND EXPORT ACTIVITIES

JUMO products and solutions are used worldwide in industrial and municipal water treatment applications, including desalination, process water and wastewater treatment projects.

TARGET GROUP

JUMO – the reliable partner for plant engineering in the water and wastewater sector: pure and ultrapure water systems, industrial water treatment plants, pharmaceutical water systems, cooling systems, cooling tower technology, municipal water suppliers, seawater desalination plants, engineering offices, as well as data centers and fish farming facilities, where water quality and reliable data transmission are key requirements.

PRODUCTS / SERVICES

JUMO is a leading provider of systems and solutions for sensor and industrial automation technology. Its portfolio includes components for temperature, liquid analysis, pressure, level, flow, and humidity measurement, as well as products for data acquisition, monitoring, control, and automation. These technologies are integrated into complete solutions for the water and wastewater industry.

COMPETITIVE ADVANTAGES

As a high-tech company, JUMO stands out for its particularly high level of innovation, above-average vertical integration, and extensive range of products and systems.

IDEAL BUSINESS PARTNERS

EPC contractors, system integrators, water treatment plant builders, consulting engineers, utilities, industrial end users, and technology partners active in water and wastewater projects.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

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In collaboration with:



Delegation der Deutschen
Wirtschaft in Vietnam
Delegation of German Industry
and Commerce in Vietnam





SUMMARY

Erhard Muhr GmbH specializes in hydro-mechanical equipment, trash rake cleaners, and bulk material handling systems.



MADE IN
Germany

WWW.MUHR.COM



Grafenstraße 27
83098 Brannenburg
Germany
www.muhr.com



Mr. Tan Wei Hong - Regional Director
weihong.tan@muhr.com
Phone: +65 9646 0029
Languages: German, English

COMPANY PROFILE

Erhard Muhr GmbH is a prominent German engineering and manufacturing company specializing in hydro-mechanical equipment and bulk material handling systems. Founded in 1959 and headquartered in Brannenburg, Germany, the family-owned enterprise has evolved from traditional mill construction into a global provider with over 5,000 successful projects worldwide.

Core Business Pillars

HYDRO: High-efficiency trash rake cleaners, screening systems, water flow control, and fish protection technologies for hydropower plants and water treatment facilities.

BULK: Custom bulk loading systems, mixers, and plant engineering for the chemical, food, cement, and energy industries.

PRODUCTS / SERVICES

HYDRO Systems

- **Trash Rake Cleaners:** High-efficiency stationary, mobile, and cable-operated systems to clear debris from water intakes at hydropower plants and waterworks.
- **Screening & Fish Protection:** Innovative trash racks and ecological bypass systems that safeguard aquatic life.
- **Flow Control:** Durable gate systems, weirs, and stoplogs for precise water regulation.

REFERENCES AND EXPORT ACTIVITIES

With 5,000+ global installations, Muhr is an international heavy-machinery leader.

Global Range: Exports across Europe, Africa, and Asia, servicing vital energy and water infrastructures.

TARGET GROUP

- **Energy Utilities:** Hydropower plant operators & facilities requiring clean cooling water.
- **Water Authorities:** Waterworks, wastewater facilities, irrigation and environmental agencies.
- **Civil Defense & Municipalities:** Local authorities and property owners needing reliable, modular flood protection.

COMPETITIVE ADVANTAGES

Bespoke Design: Living by "We build what you need," they deliver 100% custom-tailored machinery.

Proven Durability: Over 60 years of German engineering with 5,000+ global installations.

Eco-Compliance: Uniquely balances maximum operational power output with strict environmental and fish protection regulations.

IDEAL BUSINESS PARTNERS

EPC Contractors: Firms managing turnkey hydropower, wastewater, or bulk material projects.

Engineering Consultants: Planners specifying eco-compliant systems in major public tenders.

International Agents: Strategic distributors expanding Muhr's sales network across Southeast, East Asia and ANZ.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

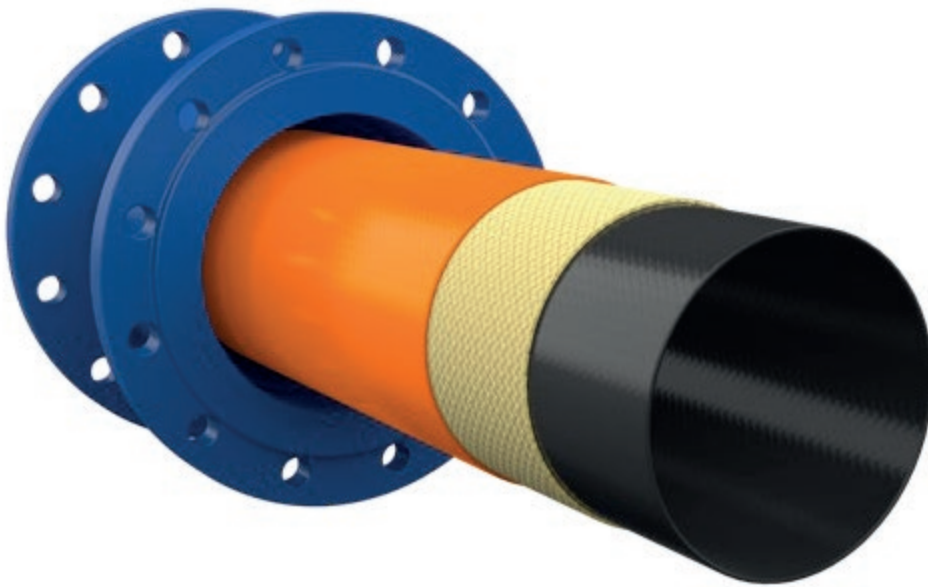
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and Commerce in Vietnam





PIPELINE REHABILITATION MADE EASY

SUMMARY

Primus Line® is used for the trenchless rehabilitation of pressurised pipelines and for the construction of freely layable pipelines.



MADE IN
Germany

WWW.PRIMUSLINE.COM



COMPANY PROFILE

The idea for the innovative product was born over 30 years ago. Today, Primus Line® is used worldwide as a safe, reliable and sustainable solution. It is used in the trenchless rehabilitation of pressurised pipelines (Primus Line® Rehab) and in the construction of freely layable pipelines (Primus Line® Overland Piping). The core of the Primus Line® technology is a flexible pipe consisting of a fabric-reinforced liner and specially developed connectors. Suitable for the transport of water, oil and gas, it has the necessary approvals from many countries around the world and meets the highest standards for use in the drinking water sector.

Founded in 2001, Rädlinger primus line GmbH currently has around 140 employees at its headquarters and production site in Germany and branches in the USA, Canada and Australia, as well as a large, international and specially trained partner network.

PRODUCTS / SERVICES

Primus Line® technology is both strong and flexible. This is ensured by the multi-layer construction of the liner and the specially developed, leak-proof connectors. The Primus Line pipe has a three-layer structure. The inner layer is adapted to the respective medium to be transported and is made of polyethylene (PE) or thermoplastic polyurethane (TPU) with high chemical, abrasion and corrosion resistance. The middle layer consists of a seamless woven Kevlar® fabric. It accommodates the operating pressure by itself and is up to 10 times stronger than steel of the same weight. The outer layer of polyethylene (PE) or thermoplastic polyurethane (TPU) protects the fabric from UV light and abrasion during installation and operation.

For transport the flexible pipe is coiled in U-shape on special reels and delivered to the customer. Depending on the diameter, a single reel can hold up to 4,000 metres / 13' 120 feet of pipeline, which can be efficiently loaded onto a single truck.

REFERENCES AND EXPORT ACTIVITIES

Primus Line® is already in use in more than 60 countries worldwide.

TARGET GROUP

- Water and waste water authorities
- Pipelines owners / operators
- Pipe works consulting engineers
- Government bodies for utility departments
- Port authorities
- Airport authorities
- Processing plants authorities in chemical plants, refineries, power plants, etc.

COMPETITIVE ADVANTAGES

Primus Line® Rehab:

- Three-layered, Kevlar® -reinforced flexible pipe
- Installation lengths of up to 2,500 metres
- Bendability of up to 90°
- Low machine requirements and installation speeds of up to 10 metres per minute
- Available in diameters from DN 150 to DN 550
- Depending on the diameter, the maximum operating pressure ranges between 82 bar and 12 bar

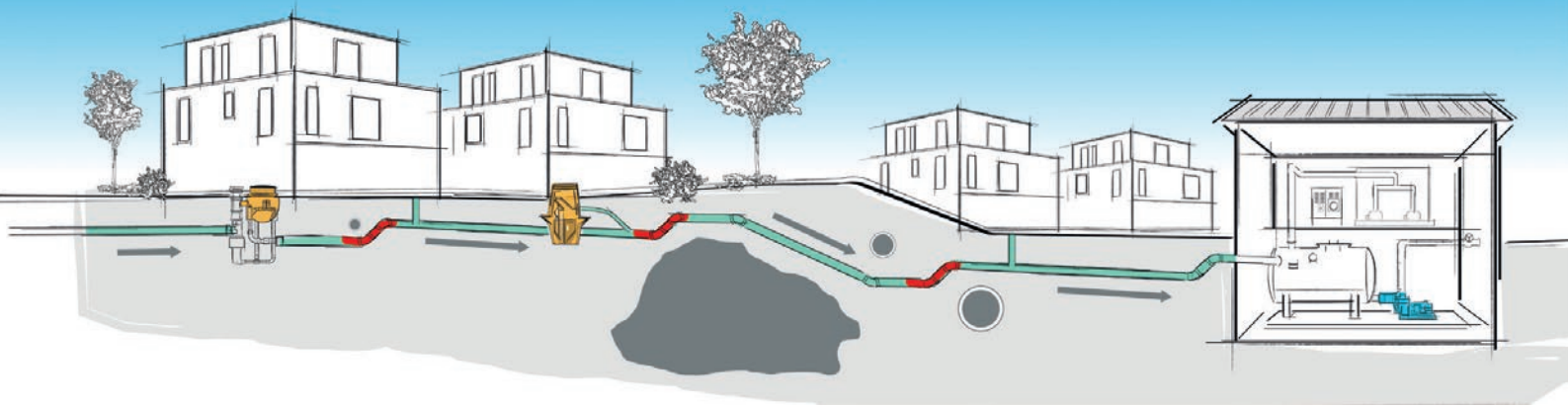
IDEAL BUSINESS PARTNERS

Pipework contractors who have knowledge and experiences in trenchless technology.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

Carried out by:

In collaboration with:



SUMMARY

Vacuum solutions enable leak-free sewers, water-saving sanitation with reuse potential, and fast, safe waste removal in transportation depot.



MADE IN
Germany

WWW.ROEDIGER-VACUUM.COM



COMPANY PROFILE

Roediger Vacuum GmbH is a leading German manufacturer of innovative wastewater collection systems. Founded in 1842 and based in Hanau, the company supplies efficient vacuum technology worldwide. Roediger provides planning support, products, and maintenance for vacuum sewers, sanitation and drainage systems, ensuring sustainable wastewater infrastructure.

REFERENCES AND EXPORT ACTIVITIES

Our systems are implemented worldwide in municipalities, resorts, industrial sites, and environmentally sensitive areas. Numerous international references demonstrate Roediger's expertise in designing and delivering advanced, well-engineered vacuum sewer systems. Palm Jumeirah, Kyiv Olympic Stadium, and German Railway depots are just a few examples.

PRODUCTS / SERVICES

Roediger Vacuum is a specialized supplier of advanced vacuum technology products and systems used in the sewer, sanitation and transportation sectors. We offer modern vacuum sewer systems that transport wastewater and sewage safely and efficiently through sealed pipelines, reducing leakage, odour and environmental impact. In the field of sanitation, Roediger Vacuum provides vacuum toilets, collection units and central vacuum stations for buildings, ships and remote facilities, helping to save water and improve hygiene standards. In transportation, we deliver complete solutions for trains, ships, buses and airports, including vacuum toilet systems, waste collection and disposal units, as well as customized installations for mobile applications. With its integrated portfolio, Roediger Vacuum supports municipalities, operators and industrial clients in building sustainable, reliable and low-maintenance infrastructure based on proven vacuum technology.

TARGET GROUP

We would like to meet and engage with engineers, planners, municipalities, utility companies, public works departments, consultants, and decision-makers from the sewer, sanitation and transportation sectors during our trip.

COMPETITIVE ADVANTAGES

Vacuum sewer systems offer leak-free collection, reduced odours, lower infiltration and exfiltration, and minimal environmental impact with flexible, shallow installation. In sanitation, vacuum toilets ensure significant water savings, hygiene improvement, and enable greywater reuse concepts. In transportation depots, vacuum solutions provide fast, safe, clean waste removal and reduce downtime for vehicles.

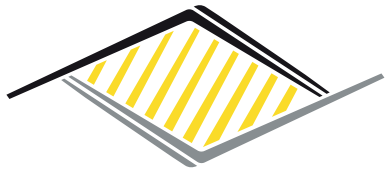
IDEAL BUSINESS PARTNERS

Looking for long term partners that have a local network to engineers, planners, municipalities, utility companies, public works departments, consultants, and decision-makers.

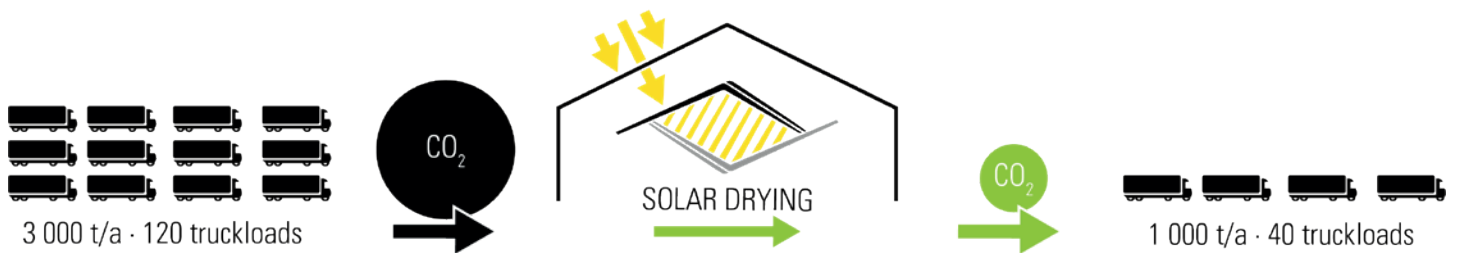
BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

Carried out by:

In collaboration with:



THERMO-SYSTEM
INDUSTRIE- & TROCKNUNGSTECHNIK GMBH



SUMMARY

Thermo-System is technology pioneer and a market leader in the field of solar and solar-thermal sludge drying.



MADE IN
Germany

WWW.THERMO-SYSTEM.COM



Röntgenstraße 14/1
73730 Esslingen
Germany
www.thermo-system.com



Mr. Fritz Thöni - Managing Director
fritz.thoeni@thermo-system.com
Mobile: +49 172 6237 9387
Languages: German, English

COMPANY PROFILE

Thermo-System develops customized solar drying technologies for every application and supply proven, durable and low-maintenance technology. We offer the broadest portfolio on the market, ensuring maximum flexibility and efficiency with three drying concepts – batch, continuous and semi-continuous – and customizable modular system sizes.

REFERENCES AND EXPORT ACTIVITIES

- more than 200 drying systems implemented worldwide
- nearly 600 turning robots and machines installed
- almost 600,000 m² of drying area
- more than 1.1 million tons of sludge efficiently dried every year

TARGET GROUP

Municipalities, wastewater & water treatment industry, biogas industry, agriculture, various other industrial sectors (food & beverage, cosmetics, petro-chemical, etc.)

PRODUCTS / SERVICES

- drying and laboratory testing for all types of sludge
- expert planning and design of solar and solar-thermal drying systems
- delivery and installation of system components – all the way to turnkey solutions

COMPETITIVE ADVANTAGES

High-quality low-maintenance solutions, broadest product portfolio in the industry, highest market share.

IDEAL BUSINESS PARTNERS

High-quality low-maintenance solutions, broadest product portfolio in the industry, highest market share.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

Carried out by:

In collaboration with:

THOLANDER
Environmental Engineering

SUMMARY

Tholander is your partner for exhaust air purification systems with focus on the precise customisation to your specific requirements.



MADE IN
Germany

WWW.THOLANDER.DE



COMPANY PROFILE

Tholander Ablufttechnik GmbH was founded in 1986 and is one of the leading suppliers of systems for odour removal and exhaust air purification for industrial and municipal applications.

The company is based in Weinheim near Heidelberg in southern Germany. Although the market focus was initially on Germany, the proportion of export deliveries increased steadily. Our exhaust air purification systems work successfully in many countries around the world.

In the world of exhaust air purification, precise planning and design is not just an advantage – it is crucial for success. At Tholander, we understand that every cleaning task is unique, so we take great care to understand your specific needs and constraints. Based on our proven technologies and our experience, we develop a solution strategy customised to your application, which we implement professionally in practice.

PRODUCTS / SERVICES

- Biofilter
- Counter-Current Scrubber
- Crossflow scrubber
- Multi-Venturi Scrubber
- Biotricklingfilter
- Activated Carbon Filter

Our services range from consulting to project engineering, installation, commissioning and after-sales-service.

REFERENCES AND EXPORT ACTIVITIES

Our company has extensive global references and export activities. We have successfully completed projects in various countries and maintain stable business relationships with international partners, also being active in Vietnamese market for more than 20 years. Through our export strategy, we open up new markets and offer tailored solutions that meet global requirements. This strengthens our presence and competitiveness on an international level.

TARGET GROUP

We are interested to meet potential customers having problems with emissions of odours. Mainly these are clients in the waste sector (waste water treatment, solid waste management, composting, biogas plants, rendering etc.) and processing food as well as agricultural products. Also we would like to meet Contractors, Municipality and Authorities.

COMPETITIVE ADVANTAGES

Our commitment to advanced technologies not only ensures efficient results, but also sustainable success for our global customers. We consistently implement this claim in our service. We are happy to support our customers with the regular maintenance and optimization of their systems to ensure maximum system life time.

IDEAL BUSINESS PARTNERS

Customers with odor problems and pollutants in the exhaust air.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

Carried out by:

In collaboration with:

FILTRATION TEXTILES

Seamless. Safety guaranteed.

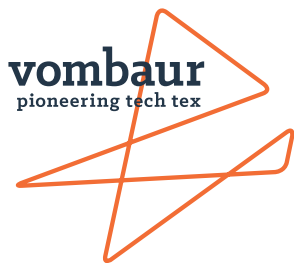
SUMMARY

Seamless round-woven Filtration, Composite & Industrial Textiles – top pressure resistance, made in Germany.



vombaur
pioneering tech tex

WWW.VOMBAUR.DE



vombaur GmbH & Co. KG



Stennert 7
45549 Sprockhövel
Germany
www.vombaur.de



Ms Maren Zurek - Sales Manager Filtration Products
maren.zurek@vombaur.de
Phone: +49 202 24661 - 48
Mobile: +49 151 21927101
Languages: English, German

COMPANY PROFILE

vombaur GmbH & Co. KG is an owner-managed textile company based in Wuppertal, with a history dating back to 1805. Back then, Johann Heinrich vom Baur founded a ribbon manufactory – over generations, it grew into a specialized manufacturer of seamless, round-woven narrow textiles.

Our claim: “Seamless Solutions.” On purpose-built looms, we produce tubes and tapes without any seam or weld point – for maximum pressure resistance, uniform surfaces, and long service life. Our Filtration, Composite, and Industrial Textiles divisions supply customers in chemicals, pharmaceuticals, food, mining, and water & environment with high-performance textiles made from materials ranging from stainless steel to PEEK.

We are not just a supplier, but a development partner – from initial idea to series production. As a member of the Textation Group and certified to DIN EN ISO 9001:2015, we produce “Made in Germany” and stand for quality and reliability.

REFERENCES AND EXPORT ACTIVITIES

Export world wide.

TARGET GROUP

We serve customers with critical, pressurized solid-liquid separation processes: candle, cricket, and backwash filters, cake filter systems, and particle filtration in water. Core segments: plant/machinery manufacturers (specialty chemicals, food, mining) and converters/filter manufacturers. Key industries: chemicals, pharma, food, mining, water & environment.

PRODUCTS / SERVICES

Our filtration portfolio centers on seamless, round-woven hoses for critical solid-liquid separation – wherever the textile hose is under pressure: candle filters, cricket filters, backwash filters, cake filter systems, and particle filtration in water applications. Our USP: “Round Woven Excellence.” We eliminate the seam – the physical weak point of conventional hoses – for maximum pressure resistance and a perfectly uniform surface.

- Product: Consistent flow behavior, high burst strength, no breakage points from seams or welds.
- Reliability: In pharma, chemicals, and water treatment, we minimize the risk of unplanned downtime.
- Efficiency: Better cake release and lower pressure loss boost productivity for OEMs and end users.

Made from high-performance fibers – stainless steel to PTFE, PEEK, and PPS – and produced “Made in Germany,” for durability and supply security.

COMPETITIVE ADVANTAGES

USP seamless woven tubes – no seam which can cause leakage in filtration process.

IDEAL BUSINESS PARTNERS

Companies operating critical solid-liquid separation processes where the textile is under pressure and shaped as a round element: candle filters, cricket filters, backwash filters, cake filters, and particle filtration in water. Typically plant/machinery manufacturers or filter converters in chemicals, pharma, food, mining, or water & environment, seeking a development partner rather than just a supplier.

BUSINESS DELEGATION TRIP | WATER MANAGEMENT | VIETNAM

Carried out by:

In collaboration with:



Project executor

SBS systems for business solutions



SBS systems for business solutions GmbH is a leading international consulting firm specialising in company internationalisation and export promotion. Headquartered in Berlin, with offices in Rome, Munich and Bucharest, SBS has been dedicated since 1999 to developing, planning and executing customised internationalisation strategies for German SMEs.

Since 2006, SBS has managed export promotion projects on behalf of the German Federal Ministry for Economic Affairs and Energy (BMWE) under the Foreign Market Entry Programme (MEP) and the Export Initiative Energy (EIE), and since 2015 also for the German Federal Ministry of Food and Agriculture (BMEL). To date, SBS has successfully organised nearly 200 projects across 18 markets and 13 sectors worldwide, working in close partnership with AHK networks and sector associations on six continents

SBS acts as project executor for this Business Delegation Trip to Vietnam, responsible for the overall coordination, participant acquisition, programme development and communication with all project partners.

Project executor

Delegation of German Industry and Commerce in Vietnam



The **Delegation of German Industry and Commerce in Vietnam** (AHK Vietnam) is part of the global AHK network with 150 locations worldwide. As the official representative of the German economy in Vietnam, AHK Vietnam supports German companies in their international ventures and represents German business interests in the country.

With a double presence in both Hanoi and Ho Chi Minh City, AHK Vietnam provides German companies with sound advice and on-site support through a highly qualified team of Vietnamese and German professionals. Under the DEInternational brand, AHK Vietnam offers a comprehensive range of services, including market insights, market entry strategies, business promotion, and event and delegation management.

For this Business Delegation Trip in the water management sector, AHK Vietnam serves as the local project executor, coordinating the programme on the ground, facilitating contacts with Vietnamese stakeholders, and ensuring the successful implementation of the delegation's objectives in Hanoi and Ho Chi Minh City.

In collaboration with



Contact

info@sbs-business.com

Berlin office

Budapester Straße 31

p. +49 (0)30 5861 994-10

f. +49 (0)30 5861 994-99

Rome office

Via Appia Nuova, 666

p. +39 06 390 311 90

f. +39 06 390 311 61

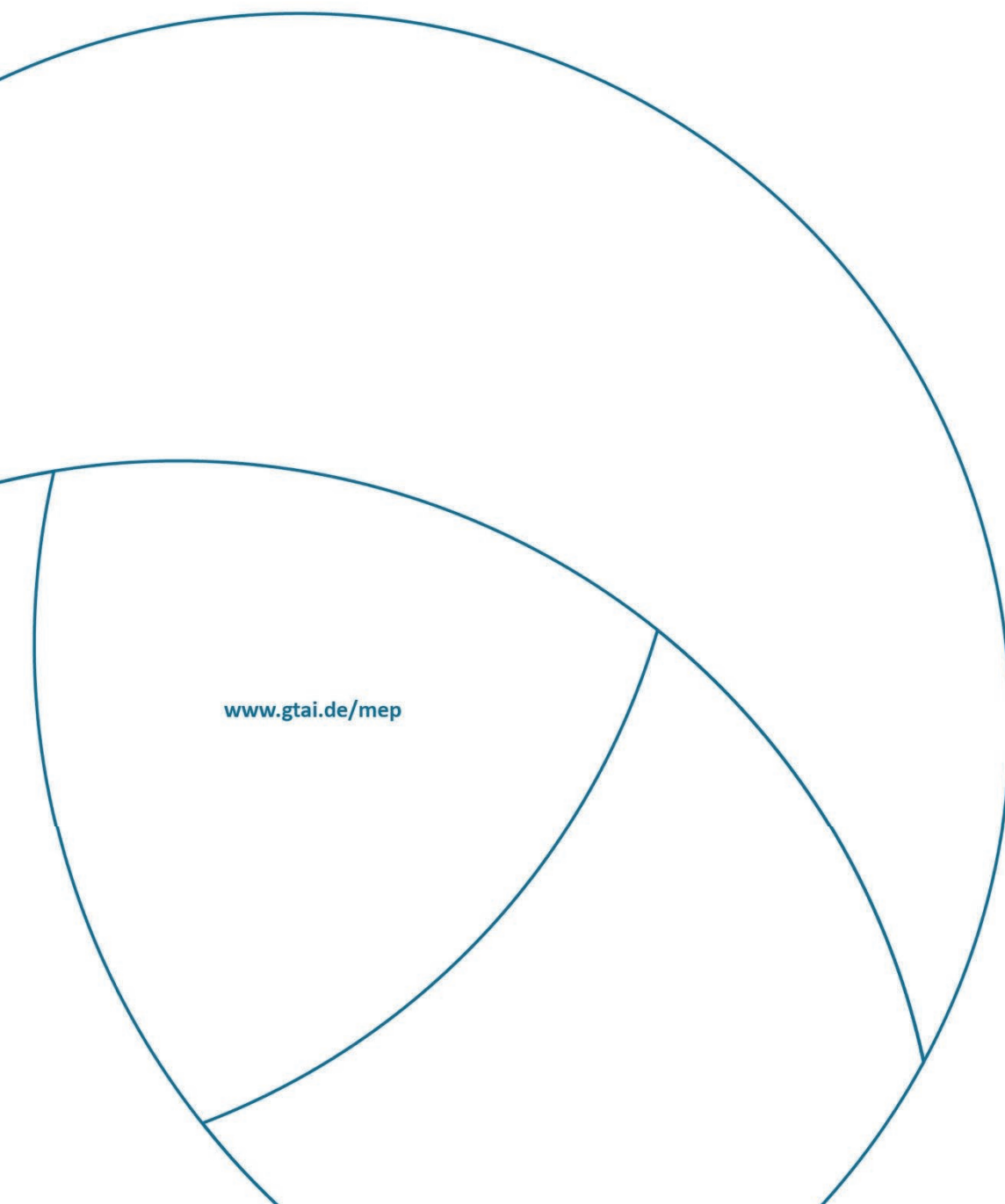
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Business success through cross-culture thinking



www.gtai.de/mep